



OPAL CREEK FEEDERS Pty Ltd

PROFILE

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EXECUTIVE SUMMARY

Opal Creek Feeders Pty Ltd has the skills and abilities to evolve a livestock feeding program that exceeds the requirements of current and potential clients.

Key attributes of our service include:-

- Flexibility to adapt to your management and quality system requirements.
- Proven low stress handling techniques that minimize sickness and boosts performance.
- Confidential Business relationships.
- Excellent existing facilities with plans to expand.
- Focused and committed family team.
- Proven client satisfaction.

We are open minded and responsive to every opportunity that arises within this industry and we are keen to evolve mutually beneficial affiliations with key organisations and individuals.



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1. Overview

We are a family feedlot business and we own a 5,800 head feedlot near Cecil Plains (81km from Dalby and 110km from Toowoomba). We have the licence and water to expand out to over 25,000 head on our existing sites.

We have diversified experience in feedlotting prior to purchasing Opal Creek. This includes running the feed and milling department for AMH Beefcity, Horton Cattle Feeders in Colorado, building and running an 18,000 head feedlot for Santori Indonesia, and building and running a 5,000 head feedlot for McDonald Holdings at Condamine.



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We are very happy with our performance since starting and are achieving dry matter conversions in the mid to low fours and gains of well over two kilos on shrunk weights.

We place a lot of emphasis on low stress stock handling and believe this is having an effect on both animal performance and stress related disease levels. We have had excellent chiller assessment compliance in our domestic cattle as well as extremely low bruising levels. All clients to date have been extremely happy with their performance results and will happily speak on our behalf.



We have development strategies in place for further expansion and a vision of long-term profitability within the industry. Our operation is professionally managed and driven by enthusiastic and committed family members.





2. History

Opal Creek Feeders Pty Ltd is a family business with many years experience in the sheep and cattle industry. The 6 share holders include Alan and Dale Lane, and their two sons and daughter-in-laws, William & Jamie Lane and Richard & Jemma Lane. We are a strong, motivated family business that is committed to agribusiness and the opportunities that it holds.

We own a fattening property at Blackall, Qld called “Elsinore” which has been in the family for over 100 years. Two years ago we expanded our business by purchasing the feedlot at Cecil Plains. It has been operating with excellent results since commencement, and we are now looking for long term alliances with other companies sourcing grain fed cattle and custom feeding services. In April, 2005 we leased another 5000 head feedlot near Dalby called “Wambo” and fully stocked it with a combination of custom fed and our own cattle.





3. Our management team

Together our knowledge and experience gives us a greater understanding of achieving and maintaining excellent results in a lot feeding and grazing operation.

WILLIAM LANE

Livestock purchase and Livestock Logistics

Will has worked on large scale Cattle Operations in WA, NT, QLD and USA. He has gained extensive education on cattle production and low stress stock handling techniques.

JAMIE LANE

Livestock Logistics, Quality Assurance & Corporate Image

Jamie controls the accounts and quality assurance of “Opal Beef” and brings creativity to our Corporate image.

RICHARD LANE B.RSc

Client Relations, Custom Feeding & Risk Management.

Richard has worked in Feedlot management most of his life including AMH Beefcity, Horton Cattle Feeders in Colorado, building and running an 18,000 head feedlot for Santori in Indonesia, and building and running a 5,000 head feedlot for McDonald Holdings at Condamine.

JEMMA LANE B.Bus

Accounting, Payroll, Human Resources & Administration

Jemma has completed a Bachelor of Business majoring in International Business and Marketing. She is responsible for the financial and administration facets of the business.

ALBERT GRAHAM

Feedlot Manager

Albert is an invaluable member of our team and provides initiative, common sense and dedication to the logistics of feeding cattle and sheep. Albert has extensive experience with sheep, cattle, feedlotting, pasture and the meat game in general.





4. Client Satisfaction

Since our establishment in October 2003 we have fed cattle for a number of different markets. We are currently averaging over 94% compliance to chiller assessment specifications for domestic trade animals.

Russell Pearson has fed over 3200 bullocks "Opal Creek". These cattle travelled over 2000kms before arrival. They required a tailored handling program to de-stress and acclimatise them to ensure a high level of performance. So far we have trucked these bullocks to four different abattoirs with zero bruising.



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94%
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zero



The Walker family from Blackall contracted Opal Creek Feeders to oversee their embryo transfer program. They used Santa Gertrudis heifers in the feedlot as recipients which involved a special ration and intensive monitoring. We had excellent results with most of the heifers cycling and subsequently receiving embryos.

We put together a calf raising and subsequent long-fed program for Oakey holdings for their Waygu/Angus F1 progeny. We have upto 3000 head of these cattle during the year.

We have fed large numbers of short and long-fed cattle for Mort & Co as well as many short-feds for Elders and Australian Country Choice. These have involved complex feeding and drafting strategies as well as high maintenance logistical control on cattle movements.

All of our past and current clients will freely speak on our behalf and all are available for comment as to our ability to meet and exceed their expectations as a custom feeding service.

Below are three clients with phone numbers and addresses.



Tom Manning

NRM
Casino Abattoir
Casino 2470
Ph: 02 66622044
Mob: 04 18 654612

Charlie Mort

Mort & Co.
99 Herries St.
Toowoomba QLD
4350
Ph: (07) 4639-6049

Chris Fenwicke

General Manager
Oakey Holdings
"Whyalla Feedlot"
Texas QLD
Ph: 07 46509112





5. Existing facilities

OPAL CREEK

Opal Creek is located 81km south of Dalby and 110km West of Toowoomba. Most of the paddocks are well cleared with improved pastures and we plan to develop them by installing a reticulated watering system and initiating a rotational grazing program.

Opal Creek is both an excellent location and site for a large scale feedlot. The existing facilities include 58 pens which can accommodate 120 bullocks or 160 trade steers each. The pens have excellent drainage and are equipped with 3 meter aprons on the feed bunks and the water troughs. The feedlot is on a hard gravelly ridge with very good convection. The feedmill complex is well constructed and modular in design with additional vertical grain storage and roller mills easily added for expansion. The shed was sized to accommodate 30,000 head. Our licence is for 30,000 head which we have a long term goal of realising. We have just completed shading 25 pens with 3.2 square meters of shade per standard cattle unit, and hope to shade the rest of the feedlot by the end of 2009.



We are currently trialling feed lotting sheep with a 3500 head facility and intend to construct a permanent sheep feedlot in the near future.

We are only 30km from the 'Queensland Cotton', cotton gin at Cecil Plains and are in close proximity to grain growers of all descriptions. We have close working alliances with large scale cropping operations near Cecil Plains for sourcing grain, silage and barley straw. We also have 1,500 acres of blacksoil cultivation for growing silage and for manure disposal.



6. Suppliers

❖ Nutrition

- Independent Animal Production (John Doyle & Phil Dew)

❖ Grain

- Max Grains
- GrainTrans
- AWB
- QLD Grain Services
- Brooks Grains



❖ Supplement & Molasses

- Bundaberg Molasses
- Complete Liquid Feeds
- Sprengers Produce

❖ Hay & Straw

- Yanco Farms
- Feed Central
- Yaranda
- Sanderson Family Trust
- Dolcliff Partners



❖ Transport

- Brett Stevens Transport (Preferred)
- Choyce Transport Pty Ltd
- Robertson's Transport
- Porters
- Strasburgs
- Robinsons



❖ Maintenance

- Lack of Traction
- Benmic Industries
- Hastings Deering
- Australian Groundwater Services
- Mark Wilkinson for pen cleaning and spreading
- Elbourne Tyres
- Wise's Mobile Tyres
- Otswald Earth Moving





7. Why feed with us?

We believe we can design a feeding program tailor made for you and exceed your expectations of a custom feeding supplier. We are flexible and can rapidly implement systems to comply with your requirements and will endeavour to assimilate with your quality management protocols.



We see new projects as opportunities to evolve long term alliances that are mutually advantageous to both parties as well as creating niches in a growth industry that is not yet mature.

We can supply references for service, trade and previous cattle performance if required. All of our past and current clients are more than willing to speak on our behalf, and we invite you to visit our facilities at any time. We are looking forward to answering any questions you may have and conversing in more detail about your future requirements.





